

The Golden Handoff How To Buy And Sell A Real Estate Agents Business

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Here are the 4 steps of the Golden Handoff: You connect with a retiring agent to adopt their clients and become their Adopting Agent. Your retiring agent announces their retirement and makes it clear that their Adopting Agent will be taking over their business and client relationships.

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"The Golden Handoff is the perfect resource for any real estate agent looking to grow their business efficiently and effectively or for those agents retiring or transitioning into something different that don't want to simply walk away from their years of hard work."

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Nick Krautter is the author of The Golden Handoff: How to Buy and Sell a Real Estate Agent ' s Business which debuted number one on Amazon for mergers and acquisitions and won the NAREE award. His goal is to teach real estate agents how to grow their business and to help them later retire and benefit from their years of hard work.

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The Golden Handoff has a simple and proven plan to exponentially grow your business by adopting hundreds of clients from agents when they retire. Do you want to retire but can ' t just walk away? The Golden Handoff shows you how to pick the right agent to adopt your clients and ensure you have income for years to come....more

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" The Golden Handoff identifies and lays out both a path that can help you learn from the success of others and accelerate the growth of your business. Nick Krautter does a brilliant job of explaining how he has successfully executed the Golden Handoff and how you can do the same. "

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The Golden Handoff shows you how to pick the right agent to adopt your clients and ensure you have income for years to come. ©2015 Nick Krautter (P)2017 Nick Krautter. Read & Listen Switch back and forth between reading the Kindle book and listening to Audible audiobook. Add the ...

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That is a great question and for brand new real estate agents I would suggest you read The E-Myth Revisited and more importantly as you read The Golden Handoff you hopefully will understand Rule #1. You begin from Day One to set up your business with the end in mind – The Golden Handoff.

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The Golden Handoff shows you how to pick the right agent to adopt your clients and ensure you have income for years to come. ©2015 Nick Krautter (P)2017 Nick Krautter What listeners say about The Golden Handoff: How to Buy and Sell a Real Estate Agent's Business

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Nick Krautter solves this problem with what he calls the Golden Handoff. The Golden Handoff is a plan to exponentially grow your business by adopting hundreds of clients from agents when they retire. Or do you want to retire but can ' t just walk away? The Golden Handoff shows you how to pick the right agent to adopt your clients and ensure you have income for years to come.

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The Golden Handoff has a simple and proven plan to exponentially grow your business by adopting hundreds of clients from agents when they retire. Do you want to retire but can't just walk away? The Golden Handoff shows you how to pick the right agent to adopt your clients and ensure you have income for years to come.

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Nick Krautter is the author of The Golden Handoff: How to Buy and Sell a Real Estate Agent ' s Business and a top Realtor since 2006 in the Portland, Oregon market. Nick is an avid golfer, writer, reader, talker, and still gets up early, excited about what each day holds. This Webinar is presented by the National Association of Realtors®

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