

# Acces PDF Beer Operations Anadolu Efes

## Beer Operations Anadolu Efes

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#398 | Efes Pilsen / Pilsener | Anadolu Efes |

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51: Anadolu Efes Brewery: Efes Pilsener

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Beer Review ~ Efes Draft ~ Anadolu Efes  
Anadolu Efes Istanbul - FC Bayern Munich  
| Anadolu Efes Play book OUT NOW! Our  
book Beer School: A crash course in craft  
beer | The Craft Beer Channel #554 | Efes  
Pilsener Fici / Draft | Anadolu Efes | Real  
Madrid - Anadolu Efes Istanbul Highlights |  
Turkish Airlines EuroLeague, RS Round 21  
Team Profile: Anadolu Efes Istanbul  
Bomonti (Anadolu Efes) |  
TheBEERSgoneBAD #58 Anadolu Efes'  
\"books for tickes\" campaign

~~Making beer from kits - Part 1~~

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Chemistry of Beer - Unit 1 - Overview of  
Brewing Washington Football Team | Head  
Coach Ron Rivera Press Conference Efes  
pilsende skandal Efes Pilsen \"Shock Cold\"  
Beer Manifest Video Vedat Milor'dan  
Biraya Dair... 10 Best Home Brew Kits 2018

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Louisiana Beer Reviews: Efes Pilsener Efes  
Premium Pilsener : Albino Rhino Beer  
Review Book Casting Contest by the  
Anadolu Efes Ilkokulu School (Turkey)  
#1518 Anadolu Efes | Amsterdam Navigator  
| Turkey Focus on: Krunoslav Simon,  
Anadolu Efes Istanbul Anadolu Efes  
Appreciation to Pubinno | Turul  
Arıba and Koray Anar Highlights:  
Anadolu Efes Istanbul-Real Madrid  
Anadolu Efes Istanbul - Maccabi Playtika  
Tel Aviv Highlights | EuroLeague, RS  
Round 7 The Beer Book - An Introduction  
to the Beer Book Classic Games, 2009-10 RS  
R7: Partizan Belgrade-Efes Pilsen Istanbul  
Beer Operations Anadolu Efes  
He joined our Group in 1997 and worked as  
Finance Specialist until 2000, Finance and  
Administrative Affairs Manager at the Efes  
Ukraine between 2000-2001, Efes Beer  
Group Strategy and Business Development  
Manager between 2001 and 2005, Efes Beer

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Group Strategy and Business Development Director between 2005 and 2008 and Chief Financial Officer (CFO) of Anadolu Efes between 2008 -2012. Ç aka worked as the of Chief Financial Officer (CFO) of Anadolu Group between 2013 and 2018.

~~Beer Group Management – Anadolu Efes~~  
Operating with 3 breweries, 2 malteries and 1 hops processing facility in Turkey, Anadolu Efes is the largest brewer of the country. The company has an annual total production capacity of 8.0 mhl of beer and 125 thousand tons of malt in Turkey.

## ~~Anadolu Efes~~

The Russian operation of Anadolu Efes, which has the largest share of sales volume in beer operations and started its operations with the establishment of the Moscow-Efes Brewery ("MEB") in 1999, became even stronger in 2006, with the purchase of the

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world ' s seventh largest producer of the period, Krasny Vostok beer group, and establishing a business alliance with SABMiller in 2012.

## ~~Anadolu Grubu~~

SABMiller to transfer its Russian and Ukrainian beer businesses to Anadolu Efes  
Anadolu Efes to transfer a 24% equity stake to SABMiller by way of a capital increase  
Anadolu Group will control 42.81% of Anadolu Efes ' s enlarged share capital while pursuant to a shareholders ' agreement, the Anadolu Group will maintain control of Anadolu Efes

## ~~Anadolu Efes BEER OPERATIONS~~

Turkey Beer Operations \* GlobalData  
\*\*Volume share FY2019, Nielsen Low per capita consumption of 11 liters\* offering a growth potential Growing population with 1.4% annual growth rate in 2019 ... a

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proforma basis for Anadolu Efes and CCI throughout the earnings release.

## ~~November 2020~~ INVESTOR PRESENTATION

BEER OPERATIONS 2Q2016 & 1H2016  
FINANCIAL RESULTS CONFERENCE  
CALL ROBIN GOETZSCHE - BEER  
GROUP PRESIDENT & CEO ... Beer  
Group Anadolu Efes Significant portion of  
debt is fixed, minimized interest rate risk  
80% 20% 1H2016 Fixed Floating 70% 30%  
1H2015 77% 23% 1H2016 Fixed Floating  
70%

~~BEER OPERATIONS—Anadolu Efes~~  
Beer Group President and Anadolu Efes  
CEO Can Ç aka ' s Comments ... Soft  
drinks operations also had a resilient volume  
performance, driven by the superior  
performance in Pakistan and Middle East  
while domestic volumes significantly

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recovered compared to the first half. We are also very happy to have delivered TL 1.9 billion Free Cash Flow in ...

~~Beer Group President and Anadolu Efes  
CEO Can Çaka's Comments~~

Anadolu Efes BEER OPERATIONS  
OPERATIONS FY2009 Results Conference  
Call Presentation Alejandro Jimenez Can  
Çaka 31.03.2010 Alejandro Jimenez Can  
Çaka EFES BEER GROUP PRESIDENT  
CFO. ForwardForward--Looking  
StatementsLooking Statements This  
presentation may contain certain forward-  
looking statements concerning

~~Anadolu Efes BEER OPERATIONS  
OPERATIONS~~

Anadolu Efes BEER OPERATIONS  
OPERATIONS FY2010 Results Conference  
Call Presentation Alejandro Jimenez Can  
Çaka 30.03.2011 Alejandro Jimenez Can

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Ç aka EFES BEER GROUP PRESIDENT  
CFO. ForwardForward--Looking  
StatementsLooking Statements This  
presentation may contain certain forward-  
looking statements concerning

~~Anadolu Efes BEER OPERATIONS~~  
~~BEER OPERATIONS~~

Anadolu Efes BEER OPERATIONS  
BEER OPERATIONS 1H2010 Results Conference  
Call Presentation Can Ç aka 26.08.2010 Can  
Ç aka CFO

~~Anadolu Efes BEER OPERATIONS~~  
~~BEER OPERATIONS~~

(1) United Nations (2) Aefes estimate (3)  
Nielsen, January-December 2019 (4)  
GlobalData (5) Other than the exports by  
Efes Beer Group to the whole world,  
Anadolu Efes has organizations (either  
directly owned or through the controlling  
companies) in Belarus and Azerbaijan that



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carry out and/or coordinate the marketing, sales and distribution of group products.

## ~~Operations—Anadolu Efes~~

Anadolu Efes currently continues its operations as a global company, which exports three quarters of its production. In terms of sales volume, it is the 6th largest brewer in Europe, and the 11th largest in the world. Exporting products to over 70 countries, Anadolu Efes is one of the key players in the region with a total of 15 breweries, six malt production facilities and one hops processing facility across Turkey, Kazakhstan, Russia, Moldova, Georgia and Ukraine

## ~~Efes Beverage Group—Wikipedia~~

ANKARA (Turkey), November 6 (SeeNews) - Turkish beer and malt producer Anadolu Efes [IST:AEFES] said its net profit rose to 1.3 billion lira (\$152.2

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million/128.4 million euro) in the first nine months of 2020, up 15% year-on-year.

~~Turkey's Anadolu Efes grows 9-mo net profit, revenue~~

In this case study, the students are required to build a multiple linear regression model that explains the monthly beer demand in Turkey to help Efes Beverage Group in its beer demand predictions....

~~Case Article—Forecasting Beer Demand at Anadolu Efes ...~~

Anadolu Efes runs its international beer operations through Efes Breweries International NV ( “ EBI ” ), its 100% subsidiary based in Netherlands. Anadolu Efes is also the main shareholder of Coca-Cola İçecek A. Ş. ( “ CCI ” ), which runs Coca-Cola operations in Turkey and abroad. Making about two-thirds of its net sales in international markets, Anadolu Efes

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is Europe ' s 6th and the world ' s 16th largest brewer by sales volume.

## ~~About Anadolu Efes~~

o Margin improvement led by beer segment, especially international beer operations  
Strong free cash flow generation  
Lower consolidated net leverage ratio at 2.0x as of 2015-end vs September 30, 2015  
Anadolu Efes was awarded the First Prize by TKYD\* according to the CG Rating it holds 4  
\*Corporate Governance Association of Turkey

## ~~BEER OPERATIONS March 4, 2016~~

### ~~FY2015 ... Anadolu Efes~~

Anadolu Efes currently has operations in 10 countries and production in 6 countries with its 15 breweries, 6 maltries and 1 hops processing facility. With its 40+ brands, 8000+ employees and 70+ exportation countries listed, Efes defines the key element

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in their business model as “ exceling at quality and operational performance while respecting the sustainable priorities ” .

~~Efes Russia: How operations react to regulations ...~~

Anadolu Efes beer operations account for 21% of consolidated Group volumes and 20% of EBITDA. Within Beer, Turkey comprises 24% of volumes and 64% of EBITDA, with the International operations making up the rest. Within Turkey, volumes fell 12.3% and EBITDA dropped 23.4%, although revenues actually rose (+5.1%).

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